

## **Account Executive:**

Monkeybrains is a San Francisco based ISP founded by Rudy Rucker and Alex Menendez in 1998. With their crew of like-minded renegades, these two are bringing affordable, hassle-free, month-to-month internet service to the residents and businesses of San Francisco. Monkeybrains customers appreciate our incredible speed-to-cost ratio and our ability to install quickly, with minimal wait time from lead to install.

We are looking to expand the existing sales team this summer!

- Present Monkeybrains as an internet option to property managers, developers, and, building owners and/or condominium associations (HOAs).
- Reply to incoming inquires for residential service and leverage into the sales process.
- Self-manage activity between emails, phone calls, and residential property management site visits in the field.
- Track and manage residential customer signs up and relationship management process.
- Work with Network Support, New Service, and Marketing departments to schedule and track appropriate department support for the sales process.
- Manage, implement, and document marketing activity for each building and track subscriber growth.
- Maintain activity to meet or exceed monthly penetration and event goals for subscriber growth.
- Attend network and industry events to further product knowledge and help build brand.
- This is a full-time position-working hours from 9:00 AM to 5:00 PM, with flexibility needed for occasional evening events.
- This position is based in San Francisco.

check us out- [www.monkeybrains.net](http://www.monkeybrains.net)