Monkeybrains ISP
933 Treat Ave.
San Francisco, CA
(415) 974-1313
www.monkeybrains.net

Company Overview:

Monkeybrains is a San Francisco based ISP founded by Rudy Rucker and Alex Menendez in 1998. With their crew of like-minded renegades, these two are bringing affordable, hassle-free, month-to-month internet service to the residents and businesses of San Francisco. Monkeybrains customers appreciate our incredible speed-to-cost ratio and our ability to install quickly, with minimal wait time from lead to install.

Position: Account Executive

We are looking to expand the existing sales team! You will be expected to:

- Present Monkeybrains as an internet option to property managers, developers, building owners and/or condominium associations (HOAs). Reply to incoming inquires for service and leverage into the sales process.
- Self manage activity between emails, phone calls, site visits, and field time prospecting to maintain healthy sales funnel.
- Document sales activity and efforts to track and manage sales process from the introduction to the close of the deal.
- Conduct site surveys with construction teams to answer customer questions and ensure proper build of network at residential buildings.
- Work with Network Support, New Service, and Marketing departments to schedule and track appropriate department support for the sales process.
- Present and manage the documentation process for Access Agreements and Certificates of Insurance for all buildings added to the network.
- Develop a working understanding of some technical details of the network.
- Maintain activity to meet or exceed monthly sales goals for network and subscriber growth.
- Attend network and industry events to further product knowledge and help build brand.
- This is a full time position. Working hours from 9:00 AM to 5:00 PM based in San Francisco.

Check us out!
www.monkeybrains.net